POINTIVITY™
CLOUD SMART

Are You a Prime Candidate for the Cloud?

Read through the questions below and check all that apply to your business.

EMPLOYEES
- ☐ You have trouble keeping a good IT person on staff.
- ☐ You can't afford to have an IT person on staff, and depend on IT consultants when something goes wrong.
- ☐ You want your IT person or staff to focus on higher-priority tasks or more strategic initiatives.

ACCESS
- ☐ You use independent contractors and external consultants and need to provide them with secure access to your systems on demand-but also to turn off access at a moment's notice.
- ☐ You have workers in various locations-such as field sales personnel in several states, or multiple branch offices located around the world,
- ☐ You're always scrambling to email the latest versions of files to your team, and it seems that key documents are always stored on someone's laptop and unavailable to the team when needed.
- ☐ You want access to your data outside the office.

SAVINGS AND EFFICIENCY
- ☐ Your business needs to conserve cash.
- ☐ You want leading-edge software but can't afford the upfront outlay of cash.
- ☐ You want to leverage the equipment you already have and not buy more.
- ☐ You're tired of the expense and fuss involved in upgrading your on-premise software every time the vendor releases a new version, update, or patch.
- ☐ You don't have the time or the budget for extensively training your employees on a complex proprietary system.
- ☐ Although you try, you don't always back up your data every night, and you certainly don't always store it offsite.

AGILITY
- ☐ You have overbought computing/storage capacity because of worries that you will outgrow your existing resources.
- ☐ You are constantly running out of computing/storage capacity because you are growing so fast.
- ☐ You are uncertain how fast you will be growing, and therefore unsure how much computing capacity you will need over the next six to 12 months.
- ☐ You're outgrowing an existing software package, but dread the thought of either upgrading or moving to a new, on-premise one.
- ☐ You need software but you want to get up and running now.

If you checked four or more boxes, you're a prime candidate for the cloud.